THE REAL COST OF STRONG AUTHENTICATION

Assessing the Real Cost of Strong Authentication by comparing the Total Cost of Operation of On-Premises vs. Cloud-Based Authentication Solutions

RIGHT
CONSIDER UP-FRONT MANAGEMENT AND IMPLEMENTATION COSTS.

90% REDUCTION IN ADMINISTRATIVE UNDERTAKEN COSTS.
$5 FLEXIBLE OPEX PRICING/$

WRONG
CONSIDER UP-FRONT PURCHASE PRICE ALONE.

$99,999+/AVAILABILITY

“By 2019, 50% of new and refreshed user authentication deployments for small and midsize organizations will be delivered via cloud, up from less than 50% today.”

2016
2019

AUTHENTICATION TCO COMPARISON

MANAGEMENT COSTS INCLUDE:

- Incident resolution
- Change installation
- System documentation
- Virus/Security management
- Reporting
- Housekeeping
- Performance capacity management
- System software upgrades
- Quality and Security standards
- Print admin
- User Management, Provisioning, and On-boarding
- Storage management
- Token admin
- Billing and Invoicing

IMPLEMENTATION COSTS INCLUDE:

- 99.99% Availability
- User data backed-up
- Resilience protocols
- Support overhead removed
- Expert 1st and 2nd line support provided
- New up-front purchase
- Open vs. closed
- No 1-yr renewal cycle
- Reduced environmental Consideration footprint
- Proactive network monitoring
- SSO and server licenses
- Database Maintenance
- Disaster recovery sites/plans/testing

UP TO 60% COSTS SAVINGS
WITH A CLOUD BASED STRONG AUTHENTICATION SOLUTION

Choosing your authentication solution based on the solution cost alone is a misleading indicator for its Total Cost of Operation. When you carry out a real on-premises vs. cloud comparison you must take into account the overall management and implementation costs. It is clear that the cloud-based solution is more cost effective, with savings of up to 60%, depending on the number of users.

To learn more about SafetIX Authentication Service and join a free trial visit http://www2.gemalto.com/axl